

# Press kit

## COMPANY PROFILE

Venture capital & private equity expert  
since 2012

Venionaire Capital is an entrepreneurial partner for investors, founders and institutions. Our partners and team are specialized in venture capital and private equity investments, with an extensive track record of more than 13 years. We provide transaction and corporate advisory services – from due diligence, valuation, deal structuring, (ghost) negotiations to alternative fund management – to investors, corporates, public institutions and growth companies (start-ups/scale-ups).

Our track record as entrepreneurs, advisors and investors shows deals in the areas of corporate finance (M&A), (corporate) venture capital, corporate start-up engagement (CSE), digital transformation and high-tech innovation with a total volume of more than one billion euros. In addition, we are a trusted partner for scouting, screening, technology, market and competitive analysis and valuations for bespoke investors and accelerators in Europe. We are proud of our performance in the portfolios we manage and are expanding our high-tech presence every day to support a sustainable economy.

## CEO-PROFILE

Berthold Baurek-Karlic is Managing Partner (CEO) and Founder of Venionaire Capital AG, a globally active, independent investment firm specialized in private equity and venture capital. The Venionaire Capital group includes two fund management entities (AIFMs) based in Austria and Luxembourg, several subsidiaries and international offices, the valuation software provider DealMatrix ([dealmatrix.com](http://dealmatrix.com)), and a direct investment portfolio focused on tech and deep tech.

In addition, he is the Founder and Secretary General of the Business Angel Institute ([businessangelinstitute.org](http://businessangelinstitute.org)), President of the European Super Angels Club ([superangels.club](http://superangels.club)), a Board Member at UK-based Fraudfinder Ltd. ([fraudfinderai.com](http://fraudfinderai.com)), Board Member at Switzerland-based Eloop Foundation (Teneo Protocol – [teneo.pro](http://teneo.pro)), Chairman of the Supervisory Board at Blockpit AG ([blockpit.io](http://blockpit.io)), and Initiator and President of the World Venture Forum Foundation ([worldventureforum.info](http://worldventureforum.info)).

In 2023, Berthold Baurek-Karlic received the “Austrian Business Angel of the Year 2023” award for his longstanding contributions to the start-up ecosystem and his exemplary international commitment to collaborative innovation.

## TRACK RECORD

“Success is no coincidence”

Venionaire Capital's track record includes a large number of network partners, transactions, investments and initiatives to strengthen the national and international start-up landscape:

- **4,500+** members in the largest pan-European investor network, the European Super Angels Club with investments of EUR 500,000 to EUR 5 million per deal
- **2,500+** annual start-up deal flow
- **250+** international experts and partners in the network
- **90%** transaction success rate
- **200** completed transactions, mostly in high-tech business areas in Western Europe

## CORE INVESTMENT FIELDS

Investments made to date & most significant portfolio companies

The company's investment focus ranges from the high-tech and software sector to biotech, life sciences and web3 and primarily comprises start-ups in the development and growth phase:

- [Q.ANT](#) (DeepTech) | Photonic computing for AI and HPC
- [Blockpit](#) (RegTech) | Software for crypto tax calculation
- [Biome Diagnostics](#) (HealthTech) | Gut microbiome diagnostic tests
- [sproof](#) (RegTech) | Software for qualified, legally binding electronic signatures
- [CyberTrap](#) (DeceptionTech) | Deception technology for protection against cyber threats

## INVESTMENT FUNDS

The Venionaire Group currently manages two funds via its regulated subsidiaries (so-called Alternative Investment Fund Managers - AIFMs) in Austria (Venionaire Investment GmbH) and Luxembourg (Venionaire Ventures S.à r.l.):

- Crypto fund **“Venionaire Web3”**: With Austria's first crypto fund registered with the Austrian Financial Market Authority (FMA), Venionaire Capital became a pioneer and consolidated its market position in Europe. Launched in March 2022, the fund invests in Web3 protocols with real-life applications - and thus in the most revolutionary technological paradigm shift of the 21st century: Web3 will establish the next technology standard of the Internet in just a few years.
- Syndicate fund **“EXF Alpha S.C.S”**: Launched in 2017, the syndicate fund of the European Super Angels Club (ESAC) founded by Venionaire Capital currently holds 11 promising portfolio companies from the high-tech sector following three successful exits in 2022. The fund is registered as an AIFM and is managed as an “evergreen” fund, i.e. an open-ended fund with no defined term or volume. It is continuously topped up and distributes dividends when appropriate investments are made.

## CORE COMPETENCES

Venionaire Capital's core competences and advisory focus areas include:

- **Fund business:** Management of venture capital and private equity funds as well as advice on the establishment of funds or new corporate venture programs
- **Mergers and Acquisitions (M&A):** Transaction management, debt management, corporate finance solutions, due diligence, deal structuring, ghost negotiation
- **Corporate valuations:** (including scale-ups and start-ups) according to international private equity and venture valuation standards
- **Corporate Start-up Engagement (CSE):** start-up scouting and screening, technology, market and competitive analysis, corporate venture funds

## VENIONAIRE GROUP OVERVIEW

Organizational structure, project offices and shareholdings

The ultimate beneficial owner of the Venionaire Group is founder and managing partner (CEO) Berthold Baurek-Karlic, who holds a majority stake in Venionaire Capital as the 100% owner of Iridium Family Office GmbH, a real estate and investment company based in Vienna. In addition to its headquarters in Vienna, Venionaire Capital also operates project offices in Berlin, Munich, New York, San Francisco and Riyadh.

Companies of the Venionaire Group:

**Venionaire Capital AG**, Vienna Parent company of the Venionaire Group, management consultancy

**Venionaire Investment GmbH**, Vienna (64.50% subsidiary of Venionaire Capital AG): Management and distribution of EuVECA AIFs, management consultancy

**Venionaire Ventures S.à r.l.**, Munsbach, Luxembourg (100% subsidiary of Venionaire Investment GmbH): A Luxembourg-based company registered as an AIFM, through which the management of the syndicate fund of the European Super Angels Club is carried out

**DealMatrix GmbH**, Vienna (54.83% subsidiary of Venionaire Capital AG): Software-based start-up valuation platform

**Linde Digital GmbH**, Vienna (7.5% stake held by Venionaire Capital AG): Digital subsidiary of Linde Verlag AG for the development of new digital business models & expansion of Linde Verlag's digital competencies

## ENGAGEMENT

Initiatives to promote the domestic & European start-up ecosystem

Venionaire Capital is considered a driving force in the domestic & European start-up ecosystem and has launched key initiatives together with other partners to strengthen and further expand the start-up and innovation landscape:

**WORLD VENTURE FORUM FOUNDATION** | Non-profit foundation for the promotion of the start-up ecosystem

The non-profit World Venture Forum Foundation has dedicated itself to precisely this goal and aims to strengthen Austria as a science, technology and business location through targeted measures. This includes cooperations with national and international educational institutions (through scholarships and research and teaching partnerships), the promotion of international cooperation in the field of innovation and technology, as well as the promotion of relevant publications that support the foundation's purpose of comprehensive basic education.

**EUROPEAN SUPER ANGELS CLUB** | Largest investor network in Europe

The European Super Angels Club was founded in 2017 by partners from Venionaire Capital and KPMG Austria and is based in Vienna. The association is now the largest pan-European investment network for business angels, wealthy private individuals, family offices and corporate venture capital units. The aim of the club is to identify the greatest entrepreneurial talents within the EU and to promote the European start-up and investor landscape. The network reaches almost 4,500 investors from all over Europe, analyzes around 2,000 companies per year and generally invests between EUR 500,000 and EUR 5 million per deal via its own syndicate fund "EXF Alpha S.C.S.". Every year, around 40 start-ups pitch to a selected group of investors from the network.

**BUSINESS ANGEL INSTITUTE** | Research and educational institution for the training of business angels

The Business Angel Institute was founded in 2014 by Venionaire Capital and offers the CBA (Certified Business Angel), the world's first certification for angel investors (ISO 17024). Since July 2025 the institute is part of the World Venture Forum Foundation. The institute bridges the gap between academic research and practical experience. The aim is to increase the number of active business angels, provide up-to-date knowledge and best practices and facilitate an international exchange of knowledge and experience in order to further expand the European start-up ecosystem. The Institute's course programs are aimed at investors, founders and consultants. The Institute's revenues are reinvested in supporting students, producing educational programs and publications in the field of angel and venture finance.

## PUBLICATIONS

## EUROPEAN VENTURE SENTIMENT INDEX (EVSI) | Study

In a Europe-wide, quarterly narrative interview survey, Venionaire Capital gauges the general sentiment on the European venture capital market and forecasts developments for the coming quarter. The index is based on feedback from various economic regions and start-up sectors. Over 4,000 investors from all over Europe are regularly invited to take part in the study. The study's network partners include the Business Angel Institute, the European Super Angels Club, Business Angels Europe and the EY Start-up Initiative.

## FACTSHEET

## THE COMPANY

**Venionaire Capital AG**

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[office@venionaire.com](mailto:office@venionaire.com)  
[Facebook](#) & [LinkedIn](#)

## CORPORATE PURPOSE

Acquisition, holding and management of equity interests in companies in Austria and abroad; corporate and investment advisory services

Venionaire Capital is an independent venture capital and private equity specialist.

## FOUNDATION

2012

## HEAD OFFICE &amp; PROJECT OFFICES LOCATIONS

Head office: Vienna, subsidiaries in Munsbach (Luxembourg) and London (UK)  
Project offices: Berlin, Munich, New York, San Francisco and Riyadh (Saudi Arabia).

## OWNER &amp; MANAGING DIRECTOR

The ultimate beneficial owner of the Venionaire Group is founder and managing partner (CEO) Berthold Baurek-Karlic, who holds a majority stake in Venionaire Capital as the 100% owner of Iridium Family Office GmbH.

## PHOTOS

Photos are available in the [press section](#) of the company website (copyrights as stated); free of charge for press purposes.

## MEDIA CONTACT

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## PRESS RELEASES - OVERVIEW

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